

## Message Text

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PAGE 01 USBERL 00958 071049Z  
ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 DODE-00 NSAE-00 USIA-06  
TRSE-00 ERDA-05 CIAE-00 /032 W  
-----071053Z 099210 /14  
P R 071010Z APR 77  
FM USMISSION USBERLIN  
TO SECSTATE WASHDC PRIORITY 4359  
INFO USDOC WAHSDC  
AMEMBASSY BONN

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BONN FOR IMC

E.O.11652: N/A  
TAGS: BEXP, ESTR, GW, WB  
SUBJECT: P. L. EXPORT TRANSACTION CHECK: MARISTRON  
ELECTRONIC HANDELS

REF: (A) STATE 63827; (B) ECONOMIC DEFENSE MANUAL - PART 413

1. MISSION OFFICER CALLED ON MARISTRON ELECTONIC HANDELS  
GMBH, JEBENSTRASSE 1, D-1000 BERLIN 12, TEL: (030)-312-  
22-19 APRIL 1. MANAGER, HERR RAINER DUNKEL REPEAT  
DUNKEL IS AMBITIOUS YOUNG AGENT AND DISTRIBUTOR OF  
ELECTRONIC EQUIPMENT, COMPONENTS AND PARTS, MAINLY TO  
INDUSTRY AND INDUSTRIAL AND TECHNICAL TRAINING SCHOOLS IN  
WEST BERLIN. SMALL AMOUNT OF BUSINESS TRANSACTED WITH  
FRG FIRMS. HERR DUNKEL STATED THAT NO REPEAT NO BUSINESS  
IS DONE IN EAST-BLOC MARKETS.

2. ACCORDING TO DUNKEL, ANALOG TO DIGITAL AND DIGITAL TO  
ANALOG CONVERTERS ARE FOR RE-SALE TO WEST BERLIN FIRM  
FA. WALTENBERG, ALLGAUERWEG 42, D-1000 BERLIN 42.  
DUE EASTER VACATION PERIOD, MISSION AS YET UNALBE REACH  
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WALTENBERG FOR CONFIMATION OF SALE.

3. MARISTRON ELECTRONIC LOCATED IN DOWNTOWN BERLIN  
DIRECTLY BEHIND ZOO STATION. FIRM SMALL TRADING  
OPERATION EMPLOYING THREE PERSONS. VERY SMALL STOCK  
OF ELECTRONIC COMPONENTS AND PARTS MAINTAINED ON  
PREMISES.

4. ACCORDING TO CREDIT AGENCY REPORT, FIRM MAINTAINS STOCK VALUED AT 40,000 DM. YEARLY TURN-OVER EXTIMATED AT 1.5 MILLION DM. NOTHING DEROGATORY KNOWN ABOUT MANGEMENT OR PAYMENT PRACTICES. NO REPEAT NO REAL ESTATE OWNED.

5. FIRM FOUNDED IN 1976 AND REGISTERED WITH COMMERCIAL REGISTER IN DECEMBER 1976. IT IS LIMITED LIABILITY PARTNERSHIP CAPITLAIZED AT 20,000 DM. PARTNERS ARE RAINER DUNKEL AND MARINA KOSCHATZZKY STOECKLE. DUNKEL WAS FORMERLY MANGER OF FIRM JASTRON JAHN AND STOECKLE KG AT SAME ADDRESS.

6. ALTHOUGH NOTHING DEROGATORY KNOW, CREDIT RATING AGENCY RECOMMENDED CAUTION IN EXTENDING CRDIT TO FIRM IN VIEW ITS NEWNESS.

7. RECOMMENDATION: MISSION UNALBE TO DETERMINE BONA FIDES SUBJECT EXPORT TRANSACTION UNTIL END-USER CONFIRMS SALE. MEANWHILE CAUTION RECOMMENDED BECAUSE VISITING MISSION OFFICER OVERHEARD POLISH SPOKEN AT FIRM DURING CALL; FIRM LOCATED CLOSE TO ZOO STATION, AND S BAHN LINE (OPERATED BY EAST GERMANS) TO EAST BERLIN. TYPES OF ELECTRONIC COMPONENTS SEEN AT WAREHOSE CAN BE EASILY HAND CARRIED. GEORGE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** ELECTRONIC EQUIPMENT, EXPORT LICENSES, TRANSACTION CHECKS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 07-Apr-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977USBERL00958  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770121-0679  
**Format:** TEL  
**From:** USBERLIN  
**Handling Restrictions:** n/a  
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**Legacy Key:** link1977/newtext/t19770475/aaaacnvl.tel  
**Line Count:** 87  
**Litigation Code IDs:**  
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**Litigation History:**  
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**Message ID:** 8f0e49a8-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 STATE 63827  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 03-Feb-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2861708  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** P. L. EXPORT TRANSACTION CHECK: MARISTRON ELECTRONIC HANDELS  
**TAGS:** BEXP, ESTC, GE, WB, MARISTRON ELECTRONIC HANDELS GMBH  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/8f0e49a8-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
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